



OEM

Xythos offers OEM (Original Equipment Manufacturer) licensing to companies who plan to embed basic document management and collaboration capabilities into new and existing software applications.

Xythos products are ideal for developing regulatory compliance applications, dynamic portals, ISP file sharing services and a variety of other applications which support geographically separated users involved in collaborative business processes. Using Xythos, OEM partners can dramatically increase speed to market, minimize project risk, and reduce development and maintenance costs.

Why OEM from Xythos?

- **OEM Architecture:** The Xythos content management platform was designed to enable third parties to embed basic content services into enterprise applications. Integration is achieved through a documented Java API (Application Programming Interface) and/or the WebDAV (Web-based Distributed Authoring and Versioning) standard.
- **Enterprise-Ready:** Xythos products are designed for deployment across the enterprise. The deployment architecture is secure, highly scalable and designed to ensure data integrity. Most importantly, over 400 enterprises have successfully deployed Xythos in order to support over 2,500,000 production users.
- **Open Standards-Based Technology:** Xythos products are based on open and industry standards such as Java, HTTP, SSL, PKI, WebDAV, J2EE, LDAP and JSR 168. As a result, integration is simplified and your investments are protected.
- **Proven Experience:** Xythos has developed successful OEM relationships with many organizations, including the world's largest software companies. We understand the technical and business components needed to develop mutually beneficial partnerships.

Why OEM from Xythos

- OEM Architecture
- Enterprise-Ready
- Open Standards-Based Technology
- Proven Experience

Xythos OEM Products

- Xythos WebFile Server
- Xythos Drive

Representative OEM Customers

- Oracle Corporation
- SAP AG
- SAS Institute
- Blackboard



OEM

Xythos OEM Products

- **Xythos WebFile Server:** A Java J2EE Basic Content Services platform for building applications which require document management, workflow and collaboration.
- **Xythos Drive:** A Windows file system driver that enables seamless Windows desktop integration with any WebDAV-enabled portal, collaboration server, document management server, or document repository. Drive letter mapping eliminates learning curves, promotes broad user adoption, and provides offline support.

Representative OEM Customers

- **Oracle Corporation:** Oracle has implemented the Xythos Drive to provide seamless Windows integration with the Oracle Collaboration Suite and Oracle Portal.
- **SAP AG:** SAP has implemented the Xythos Drive to provide seamless Windows integration with the SAP NetWeaver Knowledge Management Portal.
- **SAS Institute:** SAS has embedded the Xythos WebFile Server in the SAS 9 framework to provide basic content services within the SAS Enterprise Business Intelligence Server, the SAS Information Delivery Portal, SAS Drug Development, SAS Corporate Compliance and other SAS 9 applications.
- **Blackboard:** Blackboard used the Xythos WebFile Server to create the Blackboard Content System, part of the Blackboard Academic Suite.

OEM Fees

Xythos works closely with its OEM customers to develop a licensing arrangement which is complementary to their existing business model.

Getting Started

Successful OEM partnerships require a high degree of interaction and open communication. Xythos has a dedicated team of professionals available to assist companies who are planning to add document management and collaboration capabilities to their product roadmap. For more information, please contact:

OEM Partner Relations

oem@xythos.com

For more information please call 1.888.4XYTHOS or visit www.xythos.com

Xythos Software, Inc., 655 Montgomery Street, 16th Floor, San Francisco, CA 94111